# PORTLAND INTERNATIONAL JETPORT (An Enterprise fund of the City of Portland, Maine)

# **Financial Statements**

For the years ended June 30, 2011 and 2010

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# For the years ended June 30, 2011 and 2010

# **Table of Contents**

	Statement	Page
Independent Auditor's Report		
Statements of Net Assets	1	1
Statements of Revenues, Expenses and Changes in Net Assets	2	2
Statements of Cash Flows	3	3
Notes to Financial Statements		4-9
Supplementary Information:		
Schedules		10-26



# Independent Auditor's Report

City Council City of Portland, Maine

We have audited the accompanying fund financial statements of the Portland International Jetport, an enterprise fund of the City of Portland, Maine, as of and for the years ended June 30, 2011 and 2010. These financial statements are the responsibility of the management of the City of Portland, Maine, and the Portland International Jetport. Our responsibility is to express opinions on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

As described in the notes, the financial statements present only the Portland International Jetport fund and do not purport to, and do not, present fairly the financial position of the City of Portland, Maine, as of June 30, 2011 or 2010, the changes in its financial position, or, where applicable, its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America. The Portland International Jetport fund has omitted the Management's Discussion and Analysis that accounting principles generally accepted in the United States of America require to be presented to supplement the <a href="mailto:basic">basic</a> financial statements, is required by Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. Our opinion on the basic financial statements is not affected by this missing information. Certain disclosures relevant to both the City of Portland, Maine and the Portland International Jetport fund are omitted herein and have been disclosed in the City's basic financial statements.

In our opinion, except for the omission of certain disclosures and required supplementary information discussed in the preceding paragraph, the financial statements referred to above present fairly, in all material respects, the respective financial position of the Portland International Jetport fund as of June 30, 2011 and 2010, and the respective changes in financial position and cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

City Council City of Portland, Maine Page 2

Our audit was conducted for the purpose of forming opinions on the financial statements that collectively comprise the Portland International Jetport fund's financial statements as a whole. The schedules that comprise the supplementary information (schedules 1-16) are presented for purposes of additional analysis and are not a required part of the financial statements. The schedules have not been subjected to the auditing procedures applied in the audit of the basic financial statements and, accordingly, we do not express an opinion or provide any assurance on them.

December 1, 2011

South Portland, Maine

Kungan Kusten Duellette

# (An Enterprise Fund of the City of Portland, Maine)

# Statements of Net Assets June 30, 2011 and 2010

June 30, 2011	and 2010			
		2011		2010
ASSETS				
Current assets:				
Cash and cash equivalents	\$	20,251,088	\$	34,397,979
Investments		=		30,105,775
Accounts receivable		2,737,023		2,716,301
Allowance for uncollectible accounts		(177,000)		(177,000)
Due from other governments		16,925,052		8,780,831
Inventories		254,400		361,215
Total current assets	\$	39,990,563	\$	76,185,101
Noncurrent assets:				
Restricted cash, cash equivalents, and investments:				
Revenue bond covenant accounts		12,552,924		15,390,785
Total noncurrent assets	\$	12,552,924	\$	15,390,785
Other assets	\$	3,386,722	\$	3,527,828
Capital assets:				
Land	\$	14,315,698	\$	14,315,698
Buildings and improvements	Ψ	99,931,481	7	99,260,059
Improvements other than buildings		97,559,420		84,783,512
Machinery and equipment		10,933,486		10,730,706
Construction in progress		74,095,744		22,673,234
Less accumulated depreciation		(105,721,090)		(97,238,806)
Net capital assets	\$		\$	134,524,402
Total noncurrent assets	\$		\$	153,443,014
Total assets	\$		\$	229,628,116
LIABILITIES				
Current liabilities:	.2			
Accounts payable	\$		\$	7,006,704
Other liabilities and accrued expenses		7,204,060		3,204,664
General obligation bonds, current		÷		77,738
Revenue bonds, current		1,380,000		1,325,000
Accrued self-insurance liabilities, current		32,460		28,785
Accrued compensated absences		238,234		225,932
Notes payable, line-of-credit			=2.	845,000
Total current liabilities	\$	12,980,710	\$	12,713,823
Noncurrent liabilities:				
Revenue bonds	\$	The state of the s	\$	128,675,000
Total noncurrent liabilities	\$	127,295,000	\$	128,675,000
Total liabilities	\$	140,275,710	\$	141,388,823
NET ASSETS				
Invested in capital assets, net of related debt	\$	68,070,921	\$	63,535,259
Restricted for:				
Capital projects		5,631,182		58,940,874
Operating maintenance		3,927,745		2,864,760
Renewal and replacement		250,000		250,000
Debt service		12,551,956		12,276,025
Unrestricted		16,337,434		(49,627,625
Total net assets	\$	106,769,238	\$	88,239,293
	0			

See accompanying notes to financial statements.

# (An Enterprise Fund of the City of Portland, Maine)

# Statements of Revenues, Expenses and Changes in Net Assets Years ended June 30, 2011 and 2010

Tears ended June 30, 2011		2011		2010
Operating revenues:	10		040	
Charges for services	\$	17,343,193	\$	17,269,070
Total operating revenues	\$	17,343,193	\$	17,269,070
Operations expenses:				
Personal services	\$	3,498,179	\$	3,110,782
Contractual services		3,971,043		4,182,364
Supplies and materials		605,795		532,808
Rentals		11,918		14,453
Utilities		798,436		714,732
Maintenance		795,186		1,010,983
Depreciation and amortization		8,677,856		8,343,574
Other		609,612		557,418
Total operations expenses	\$	18,968,025	\$	18,467,114
Operating income (loss)	\$	(1,624,832)	\$	(1,198,044)
Nonoperating revenues (expenses):				
Passenger facility charges	\$	3,789,768	\$	3,429,330
Interest and other revenue		157,599	A-1877.1	71,847
Interest and other expenses		(3,803,794)		(3,318,864)
Total nonoperating revenues (expenses)	\$	143,573	\$	182,313
Income (loss) before contributions and transfers	\$	(1,481,259)	\$	(1,015,731)
		10.006.010		10 442 020
Capital contributions		19,896,219		12,443,238
Transfers in (out)		114,986		(114,986)
Change in net assets		18,529,946		11,312,521
Charles in not apports				**************************************
Net assets, beginning of year	\$	88,239,292	\$	76,926,772
	φ	107 770 220	φ	00 220 202
Net assets, end of year	\$	106,769,238	\$	88,239,293

See accompanying notes to financial statements.

# (An Enterprise Fund of the City of Portland, Maine)

#### Statements of Cash Flows Years ended June 30, 2011 and 2010

Years ended June 30, 2011 and 2010			
		2011	2010
Cash flows from operating activities:			
Receipts from customers and users	\$	17,297,017 \$	17,132,609
Nonoperating expenses		-	(916
Payments to suppliers		(9,536,796)	(6,833,794
Payments to employees		(3,477,842)	(3,282,966
Net cash provided by operating activities	\$	4,282,379 \$	7,014,933
Cash flows from noncapital financing activities:			
Transfers (to) from other funds	\$	114,986 \$	(114,986
Net cash provided (used) by noncapital financing activites	\$	114,986 \$	(114,986
Cook flows from conital and related financing activities:			
Cash flows from capital and related financing activities:  Contributed capital	\$	11,751,997 \$	4,204,540
Passenger facility charges	Ψ	3,789,768	3,429,330
Proceeds from sale of revenue bonds		5,762,766	72,310,000
Proceeds from sale of capital assets		_	700,000
Acquisition and construction of capital assets		(65,132,202)	(25,447,344
Nonoperating accounts payable:		(03,132,202)	(20,117,011
Beginning of year		(1,170,192)	(508,528
End of year		4,005,710	7,774,167
Acquisition of other assets		-	(1,889,314
Principal paid on bond maturities		(1,402,738)	(962,332
Principal paid on note payable, line of credit		(845,000)	(3,715,000
Interest payments on long-term debt		(2,642,834)	(2,701,644
Net cash provided by (used in) capital and related financing activities	\$	(51,645,491) \$	53,193,875
Cash flows from investing activities:	\$	157,599 \$	71,847
Interest income  Net cash provided by (used in) investing activities	<u>ş</u> S	157,599 \$	71,847
Net increase (decrease) in cash and cash equivalents	\$	(47,090,527) \$	60,165,669
Cash and cash equivalents, beginning of year		79,894,539	19,728,870
Cash and equivalents, at end of year (including \$12,552,924	đ	22 804 012 6	70 004 520
and \$15,390,785, respectively, reported in restricted accounts)	\$	32,804,012 \$	79,894,539
Reconciliation of operating income to net cash provided by			
operating activities:	2	0.00.00	and have not tented a
Operating income (loss)	\$	(1,624,832) \$	(1,198,044
Adjustments to reconcile operating income (loss) to			
net cash provided by operating activities:			
. Depreciation and amortization		8,677,856	8,343,574
Nonoperating revenues		=:	(916
Remaining basis of asset disposals		5,116	6,516
Change in operating assets and liabilities:			**********
(Increase) decrease in accounts receivable		(20,722)	(136,461
(Increase) decrease in inventories		(106,815)	16,944
(Decrease) increase in accounts payable		(2,880,749)	159,128
(Decrease) increase in other liabilities and accrued expenses		228,850	(172,184
(Decrease) increase in self-insurance		3,675	(3,624
Total adjustments	\$	5,907,211 \$	8,212,977
Net cash provided by operating activities	\$_	4,282,379 \$	7,014,933
Noncash investing, capital, and financing activities:			
Disposal of capital assets	\$	59,582 \$	173,642
Accumulated depreciation on capital assets dispositions	\$	54,456 \$	167,127

See accompanying notes to financial statements.

### Notes to Financial Statements June 30, 2011

#### SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

**Reporting Entity** - The Portland International Jetport (Jetport) is a quasi-municipal corporation purchased by the City of Portland in 1936. Like many community airports, the Portland International Jetport had its beginnings as a flying fan's private field. Today, the facility serves nearly 1.4 million passengers a year, served by eight major airlines.

The Jetport primarily serves southern Maine and its revenue is produced mainly through contracts and leases. As an Enterprise Fund of the City of Portland, the Jetport is included in the City's basic financial statements as a proprietary fund and business-type activity.

Basis of Accounting - The accounting policies of the Portland International Jetport conform to accounting principles generally accepted in the United States of America as applicable to Governmental Proprietary Funds which utilize the accrual basis of accounting. Under this method revenues are recorded when earned and expenses are recorded at the time liabilities are incurred. In accordance with Government Accounting Standards Board (GASB) Statement No. 20, the Jetport follows the pronouncements of the Financial Accounting Standards Board (FASB) issued before November 30, 1989 except where those pronouncements conflict with GASB pronouncements. The City also has the option of following the subsequent private sector guidance for its enterprise funds subject to the same limitation. The Jetport has elected not to follow subsequent private sector guidance.

Proprietary funds distinguish operating revenues and expenses from non-operating activity. Operating revenues arise from providing goods or services to outside parties for a fee. The intent of the governing body is that the operating costs, including administration and depreciation, of providing goods or services to the general public on a continuing basis be financed or recovered primarily through user charges. Revenues and expenses that are not derived directly from operations are reported as non-operating revenues and expenses.

When both restricted and unrestricted resources are available for use, it is the Jetport's policy to use restricted resources first, then unrestricted resources as they are needed, except in instances in which restricted amounts must be maintained to comply with existing bond covenants.

Cash and Cash Equivalents - The Jetport's share of a pooled cash account with the City of Portland had a carrying value of \$32,804,012 including \$12,552,924 in funds reported in restricted accounts at June 30, 2011. Classification as to credit risk, interest rate and custodial credit risk is included in the City's basic financial statements.

Accounts Receivable - The Jetport provides credit to customers at the Jetport, such as airlines and vendors onsite. The Jetport uses the allowance method to account for uncollectible accounts receivable. The allowance for doubtful accounts is based on prior years' experience and management's analysis of possible bad debts. The Jetport accrues revenue for estimated services provided, but not yet billed as of the balance sheet dates.

#### SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, CONTINUED

Capital Assets - Capital assets, which include property, plant, equipment, and infrastructure assets, are defined by the Jetport as assets with an initial, individual cost of more than \$10,000 and an estimated useful life in excess of two years. Such assets are recorded at historical cost or estimated historical cost if purchased or constructed. Donated capital assets are recorded at estimated fair market value at the date of donation.

The cost of normal repairs and maintenance that do not add to the value of the asset or materially extend assets lives are not capitalized.

Major outlays for capital assets and improvements are capitalized as projects are constructed. Interest incurred during the construction phase of capital assets is included as part of the capitalized value of the assets constructed. The total interest expense incurred by the Jetport during the current fiscal year was \$5,101,456, of which \$1,402,738 was capitalized.

Property, plant, and equipment are depreciated using the straight-line method over the assets' useful lives, ranging from 3 to 50 years.

Compensated Absences - Employees earn vacation and sick leave as they provide services. Pursuant to collective bargaining agreements, employees may accumulate (subject to certain limitations) unused sick leave, and upon retirement, termination or death, may be compensated for amounts up to 180 days at current rates of pay.

Vacation time is earned based on anniversary date and length of service in amounts ranging between two and four weeks per year. City employees are allowed to carry over vacation time earned up to a maximum of 240 hours for employees hired prior to 1979 and 160 hours for all other employees. Employees are paid for allowable accruals upon termination of employment.

Accumulated leave is recorded as an expense and liability as the benefits accrue to employees. Liabilities for compensated absences are recorded as other liabilities and accrued expenses.

**Long-term Obligations** - Long-term debt and other long-term obligations are reported as liabilities in the statement of net assets. Bond premiums and discounts, as well as issuance costs, are deferred and amortized over the life of the bond using the straight-line method. Bonds payable are reported as deferred charges and amortized over the term of the related debt. The difference between the reacquisition price and net carrying amount of debt refunded is deferred and amortized over the life of the new bond issue or the old debt, whichever is shorter.

Use of Estimates - Preparation of the Jetport's financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from these estimates.

**Income Taxes** - The Jetport, as a fund of the City of Portland, qualifies as a tax exempt organization under the provisions of the Internal Revenue Code and, accordingly, its income is not subject to any state or federal income taxes.

# CAPITAL ASSETS

The following is a summary of the changes in capital assets from June 30, 2011 and 2010:

	Beginning Balance	Increases	Decreases	Ending Balance
Capital assets, not being depreciated:				
Land	\$ 14,315,698	\$ -	\$ -	\$ 14,315,698
Construction in progress	22,673,234	51,422,510		74,095,744
Total capital assets,				
not being depreciated	36,988,932	51,422,510	<u> </u>	88,411,442
Capital assets, being depreciated:				
Buildings	99,260,059	671,422		99,931,481
Improvements other than buildings	25,211,120	071,422	-	25,211,120
Runways and other pavements	59,572,392	12,775,908		72,348,300
Machinery and equipment	10,730,706	262,362	59,582	10,933,486
Total capital assets, being	10,730,700			
depreciated	194,774,277	13,709,692	59,582	208,424,387
Less accumulated depreciation for:				
Buildings	30,652,791	2,970,593	-	33,623,384
Improvements other than buildings	19,973,882	1,619,998	=	21,593,880
Runways and other pavements	38,863,688	3,252,193	<del>-</del>	42,115,881
Machinery and equipment	7,748,445	693,966	54,466	8,387,945
Total accumulated depreciation	97,238,806	8,536,750	54,466	105,721,090
Total conital assets being				
Total capital assets being	07 525 171	5 172 042	5 116	102 702 207
depreciated, net	97,535,471	5,172,942	5,116	102,703,297
Capital assets, net	\$ 134,524,403	\$56,595,452	\$ 5,116	\$ 191,114,739

Depreciation expense incurred at the Jetport totaled \$8,536,750 and \$8,253,320 for the fiscal years ended June 30, 2011 and 2010, respectively.

#### CONSTRUCTION COMMITMENTS

Construction commitments outstanding include:

	Expended to date	Remaining Commitment
Jetport Construction Projects	\$ 64,061,436	\$ 10,817,936

#### LONG-TERM DEBT

The following is a summary of long-term liability transactions of the Jetport for the year ended June 30, 2011:

	July 1, 2010	Additions	<u>Deletions</u>	June 30, 2011	One Year			
General obligation bonds	\$ 77,738	\$ -	\$ 77,738	\$ -	\$ -			
Revenue bonds	130,000,000	-	1,325,000	128,675,000	1,380,000			
	\$ 130,077,738	\$ -	\$ 1,402,738	\$ 128,675,000	\$ 1,380,000			
The following is a summary of	the general obligate Maturity	ion bonds payable Amount	at June 30, 2011 a Interest	and 2010: Balance	Balance			
Issue	Date	<u>Issued</u>	Rate	6/30/11	6/30/10			
10/01/90 Bond	2011	\$ 1,600,000	6.90%	\$ -	\$ 77,738			
Less current portion					77,738			
Total Long-term portion				\$ -	\$ -			

On July 10, 2003, the City of Portland issued general airport revenue bonds in the amount of \$35,000,000 (\$29,165,000 Series 2003A – Non AMT, and \$5,385,000 Series 2003B – Federally Taxable) to convert the Jetport's temporary line-of-credit for its parking garage expansion project to permanent financing. The bonds have an average coupon rate of 4.659828% payable semi-annually and annual maturities ranging from \$690,000 to \$2,150,000 commencing July 1, 2005 and ending July 1, 2032.

On June 18, 2008, the City issued general airport revenue bonds in the amount of \$26,420,000 (Series 2008 – Non AMT) to fund the design and construction of Phase II of the Jetport's multi-level parking garage. The bonds have an average coupon rate of 5.1124227% payable semi-annually and annual maturities ranging from \$490,000 to \$1,675,000 commencing January 1, 2011 and ending January 1, 2038.

On April 28, 2010, the City issued general airport revenue bonds in the amount of \$72,310,000 (Series 2010-Non AMT, \$64,690,000 of which is PFC Funded) to fund the expansion of the Jetport terminal. The bonds have an average coupon rate of 5.009% payable semi-annually and annual maturities ranging from \$125,000 to \$11,375,000 commencing July 1, 2010 and ending January 1, 2040.

#### LONG-TERM DEBT, CONTINUED

Requirements for the repayment of the revenue bonds are as follows:

Year ended June 30,		Principal Principal	<u>Interest</u>		<u>Total</u>
2012	\$	1,380,000	\$ 6,228,771	\$	7,608,771
2013		1,435,000	6,175,145		7,610,145
2014		1,615,000	6,122,284		7,737,284
2015		1,675,000	6,061,285		7,736,285
2016		1,740,000	5,994,648	*	7,734,648
2017-2021		14,940,000	28,490,434		43,430,434
2022-2026		21,105,000	24,319,734		45,424,734
2027-2031		27,615,000	18,513,984		46,128,984
2032-2036		29,035,000	11,197,691		40,232,691
2037-2040	_	28,135,000	 3,894,750		32,029,750
Grand Totals	\$	128,675,000	\$ 116,998,726	\$	245,673,726

The Jetport had no additional borrowings under a line-of-credit agreement with a bank to provide interim financing for its approved Passenger Facility Charges (PFC) Program improvements. Borrowings under this line-of-credit were secured by Passenger Facility Charges revenue. The available line of credit was \$14,214,483. The balance of \$845,000 was paid off during the current year.

During the current year, the Jetport secured interim financing with a bank for its Airport Improvement Program (AIP), which would be repaid solely from Federal Airport Improvement Program Entitlement Funds and not from any other revenues of the Jetport or the City. The available line of credit is \$11,300,000. The interest rate is calculated at a per annum rate equal to two percent above the one month London Inter-bank Offered Rate (LIBOR). There have been no draws under the note.

#### LONG-TERM DEBT, CONTINUED

Section 705 of the General Certificate of Terms and Issuance of General Airport Revenue Bonds Portland International Jetport require a minimum debt service coverage ratio of 125 percent. The actual debt service coverage ratio for 2011 (169%) exceeded the requirements by 44 points.

Total Revenues  Maintenance and operating expenses  Net Revenues	\$ 17,343,193 10,290,170 7,053,023
Debt Service Coverage Ratio Calculation:	
Required Debt Service Fund Deposits Less: PFCs Applied to Debt Service	5,794,110 (1,630,006) 4,164,104
Debt service coverage ratio	169%

#### **OPERATING LEASES**

The City of Portland has several operating leases covering space in the Portland International Jetport. The total lease payments paid to the City for such leases were \$16,113,383 for the year ended June 30, 2011. The future minimum lease payments and a schedule of the cost and carrying value of property leased, or held for lease under operating leases are as follows:

2012		\$ 3,783,420
2013		3,864,453
2014		3,915,538
2015		1,199,365
2016	_	1,199,365
Total future minimum lease payments		\$ 13,962,141
		Carrying
	<u>Cost</u>	<u>Value</u>
Dronouter Dlant and Equipment	\$ 58,089,832	\$ 36,813,726
Property, Plant, and Equipment	\$ 30,009,032	φ 50,015,720

#### CAPITAL GRANTS

The City of Portland is the recipient of several airport development aid program capital grants for continuing projects at the Portland International Jetport. State, federal and local grants were authorized in the amount of \$21,253,117. At June 30, 2011, \$19,512,189 had been expended against these grants. Amounts due from federal and state governments related to these grants are \$2,109,338.

#### PORTLAND INTERNATIONAL JETPORT Net Assets and Changes in Net Assets Last Ten Fiscal Years

							Las	st Ten Fiscal Y	ears											
												Fiscal Year								
		2011		2010		2009	_	2008		2007		2006		2005		2004		2003		2002
Operating revenues																			7	
Terminal rentals	\$	3,188,582	\$	3,338,923	\$	3,330,290	\$	3,163,230	\$	2,452,011	\$	2,475,091	\$	2,938,344	\$	2,836,094	\$	2,111,340	\$	1,911,151
Landing fees		2,347,763		2,563,994		2,581,143		2,610,477		2,135,339		1,969,475		2,283,332		1,884,664	2	1,764,187		2,094,864
Ground rent		487,441		465,412		594,929		585,954		493,481		455,864		411,216		363,218		356,812		326,886
Parking		6,249,019		6,258,350		5,593,218		5,661,652		5,221,813		3,814,009		4,215,492		3,168,502		2,107,272		1,926,914
Rental cars		2,760,515		3,507,583		2,929,917		2,807,099		2,658,065		2,300,688		2,492,018		2,262,862		2,412,435		1,850,617
Aircraft Deicing Fluid Recycling (1)		912,538		20 10 20 10 10 10 10 10 10 10 10 10 10 10 10 10		8 2				74 33		12 12						85 - 60		100
Concessions		891,203		885,310		895,328		878,183		714,040		688,469		611,633		536,969		465,023		669,145
Other		72,338		249,498		229,852		667,995		81,687		110,185		95,921		92,365		73,959		77,416
Total operating revenues	\$		\$	17,269,070		16,154,677		16,374,590		13,756,436		11,813,781		13,047,956		11,144,674	- 2	9,291,028		8,856,993
Nonoperating revenues																				
Passenger facility charges		3,789,768		3,429,330		2,590,439		2,558,826		2,292,019		2,029,924		1,903,945		1,751,546		1,536,459		1,461,677
Interest		157,599		71,847		494,618		429,125		540,714		429,412		227,651		96,767		6,032		214,381
Other		433,794		71,047		6,333		125,898		18,325		16,356		17,703		16,957		269,154		43,757
Total nonoperating revenues	\$	4,381,161	\$	3,501,177		3,091,390		3,113,849		2,851,058	1127	2,475,692		2,149,299		1,865,270		1,811,645		1,719,815
A service of					1320		1/20				2		923				-		040	
Total revenues	\$	21,290,560	\$	20,770,247	\$	19,246,067	\$	19,488,439	\$	16,607,494	\$	14,289,473	\$	15,197,255	\$	13,009,944	\$	11,102,673	\$	10,576,808
Operating expenses																				
Personal services	\$	3,498,179	\$	3,110,782		3,129,467		3,349,806		2,963,176		2,920,705		2,729,990		2,826,870		2,803,178		3,030,161
Contractual services		3,971,043		4,182,364		4,530,097		4,501,162		3,844,778		3,700,676		3,806,526		3,669,051		3,805,663		3,328,447
Supplies and materials		605,795		532,808		608,939		546,473		472,292		540,209		543,793		408,707		464,616		385,243
Rentals		11,918		14,453		11,169		310,543		220,311		153,541		225,903		156,226		166,912		177,544
Utilities		798,436		714,732		843,497		791,472		755,658		623,134		497,486		499,754		538,231		521,286
Maintenance		795,186		1,010,983		776,723		603,504		698,960		527,544		552,842		512,928		403,156		363,995
Depreciation		8,536,750		8,253,320		8,037,147		7,869,082		7,598,887		7,494,740		6,370,974		5,055,273		4,288,715		3,567,908
Other		609,612		557,418		509,639		734,297		764,515		1,416,732		764,479		686,913		622,502		544,067
Total operating expenses	\$	18,826,919	\$	18,376,860		18,446,678		18,706,339		17,318,577		17,377,281		15,491,993		13,815,722		13,092,973		11,918,651
Nonoperating expenses																				
Capital asset retirement	\$	5,117	\$	917		522		1/2:		5		6,155		15,830		127,133		\$ <b>=</b> 8		_
Interest expense		3,798,677	~	3,317,948		2,171,153		1,968,475		1,867,922		1,814,161		1,647,470		1,600,140		84,700		153,333
Amortization of bond issue costs		141,106		90,255		81,330		41,555		43,009		44,404		46,173		45,488		844		844
Total nonoperating expenses		3,944,900		3,409,119		2,252,483		2,010,030		1,910,931		1,864,720		1,709,473		1,772,761		85,544		154,177
Total expenses	\$	22,771,819	\$	21,785,979	\$	20,699,161	\$	20,716,369	\$	19,229,508	\$	19,242,001	\$	17,201,466	\$	15,588,483	\$	13,178,517	\$	12,072,828
T- C-		(114,986)		114,986		500						ites		5-01		63,744		2,002		
Transfers out (in)	•		•			2,989,064		965,454		2,480,066		4,862,841		16 171 566		9,861,058		7,398,565		3,882,171
Capital contributions	\$	19,896,219	\$	12,443,239		2,989,064		905,454		2,480,000		4,802,841		16,171,566		9,801,038		7,398,303	_	3,002,171
Change in net assets	\$	18,529,946	\$	11,312,521	\$	1,535,970	\$	(262,476)	\$	(141,948)	\$	(89,687)	\$	14,167,355	\$	7,218,775	\$	5,320,719	\$	2,386,151
Net assets at year-end																				
Invested in capital assets, net of related debt		68,070,921		63,535,259		57,806,352		54,434,484		60,220,916		61,026,514		58,831,050		46,920,867		43,818,067		51,638,598
Restricted		22,360,883		74,331,659		12,179,865		26,539,896		6,548,871		8,133,266		7,354,270		5,481,647		1,870,000		1,870,000
Unrestricted (deficit)		16,337,434		(49,627,625)		6,940,554		(5,583,579)		8,883,490		6,635,445		9,699,592		9,315,045		8,811,717		(4,329,533
Total net assets	\$	106,769,238	\$	88,239,293	\$	76,926,771	\$	75,390,801	s	75,653,277	\$	75,795,225	\$	75,884,912	s	61,717,559	\$	54,499,784	\$	49,179,065
	-	~ 0011 07 1200	4	00,000,000	-	. 012 2017 7 1	4	. 2107 01001		. 5,000,00,00		. 21.721220	4,	. 3100 147 XM	-		_	- 44.004.04		- 10 1300

<sup>(1)</sup> FY2011 was the first year of deicing fluid recapture and recycling

#### PORTLAND INTERNATIONAL JETPORT Principal Revenue Sources and Revenues Per Enplaned Passenger Last Ten Fiscal Years

Fiscal Year 2002 2003 2005 2004 2011 2010 2009 2008 2007 2006 Airline revenues 3,133,664 \$ 2,931,820 \$ 2,251,023 \$ 2,281,105 \$ 2,683,462 S 2,564,619 1,925,076 \$ 1,858,718 \$ 3,057,927 S 3,146,213 \$ Terminal rentals 2,023,381 1,668,848 1,557,388 1,874,402 2,355,973 2,302,651 1,835,702 1,711,548 2,430,779 Landing fees 2,169,353 4,706,843 4,233,467 \$ 3,482,464 S 3,733,120 3,992,653 \$ 5,227,280 5,576,992 5,489,637 \$ 5,234,471 \$ 4,086,725 \$ \$ Total airline revenues \$ 32.54% 31.37% 35.30% 30.97% 24.55% 26.85% 28.52% 26.86% 24.61% 27.94% Percentage of total revenues Cargo revenues 64,301 \$ 56,118 \$ 60,081 \$ 75,681 \$ 55,672 \$ 58,963 49,470 \$ 52,433 \$ 72,338 \$ 65,946 \$ Ramp Rent 259,951 215.816 206,799 220,462 225,170 307,826 299,637 257,927 133,215 178,410 Landing fees 30,617 36,758 16,844 33,968 36,076 35.115 39,241 34,735 Ground rent 44,414 40,221 303,512 350,452 349,591 310,855 291,384 295,162 \$ 239,382 \$ 328,712 398,680 396,476 S S Total cargo revenues 2.62% 2.87% 2.05% 2.39% 2.45% 2.30% 2.39% 1.39% 1.15% 1.71% Percentage of total revenues Nonairline revenues 4,215,492 3,168,502 2,107,272 \$ 1,926,914 5,223,613 \$ 3,814,009 6,249,019 \$ 6,258,350 \$ 5,593,218 \$ 5,661,652 \$ Parking 2.241,194 2.390,767 1,826,204 2,630,886 2,277,416 2,470,350 3,507,583 2,929,917 2,807,099 Rental cars 2,760,515 348,810 343,365 320,682 398,916 443,027 359,245 491,387 495,101 423,821 386,611 Ground rent 669,145 712,240 688,469 611,633 536,969 465,023 891,203 885,310 895,328 878,183 Concessions 912,538 Aircraft Deicing Fluid Recycling (1) 212,512 136,794 196,626 231,410 200,988 193,986 199,210 Terminal Rent 130,655 192,710 77,416 92,365 73,959 249,498 229,852 667,993 81,687 110,184 95,921 433,794 Other 7,991,522 \$ 6,600,352 5,517,180 \$ 4,820,361 \$ 10,741,439 \$ 9,273,235 \$ 7,470,676 \$ 11,820,751 \$ 11,452,696 10,336,328 Total nonairline revenues 45.57% 50.73% 49.69% 52.28% 52.59% 53.71% 55.12% 55.84% Percentage of total revenues 55.52% 55.14% Nonoperating revenues 1,536,459 \$ 1,461,677 1,903,945 \$ 1,751,546 \$ \$ 3,429,330 2,590,439 \$ 2,558,826 \$ 2,292,019 \$ 2,029,924 \$ 3,789,768 \$ Passenger facility charges 6,032 214,381 71,847 494,618 429,125 422,085 429,412 227,651 96,767 157,599 Interest 43,757 125,898 136,954 16,356 17,703 16,957 269,154 6,333 Other 1,865,270 1,811,645 \$ 1,719,815 2,475,692 2,149,299 3,501,177 3,091,390 \$ 3,113,849 2,851,058 3,947,367 \$ \$ Total nonoperating revenues 16.32% 16.26% 14.14% 14.34% 15.98% 17.17% 17.33% Percentage of total revenues 18.54% 16.86% 16.06% \$ 11,102,673 \$ 10,576,808 \$ 19,488,439 \$ 16,607,494 \$ 14,289,473 \$ 15,197,255 \$ 13,009,944 \$ 19,246,067 \$ 20,770,247 Total revenues \$ 21,290,560 626,426 610,008 744,513 638,674 781,185 679,458 Enplaned passengers (excluding charters) 849,076 880,740 861,570 869,626 17.34 20.37 \$ 17.72 \$ 21.03 \$ 20.41 \$ 23.58 22.34 \$ 22.41 \$ 21.26 \$ Total revenue per enplaned passenger \$ 25.07 \$ \$ 5.56 \$ 6.12 \$ 6.32 \$ 6.63 \$ 6.37 \$ 6.02 \$ 5.23 \$ 5.88 6.33 Airline revenue per enplaned passenger \$ 6.16 \$ \$

# PORTLAND INTERNATIONAL JETPORT Changes in Cash and Cash Equivalents Last Ten Fiscal Years

					Fiscal Y	l'ear				
×	2011	2010	2009	2008	2007	2006	2005	2004	2003	2002
Cash flows from operating activities			***							
Nonoperating revenues	\$ 17,297,017	\$ 17,132,609	\$ 16,912,025 6,333	\$ 17,853,505 12,217	\$ 13,005,969 18,325	\$ 12,530,380 16,356	\$ 14,341,007 277,602	\$ 8,582,807 2,289,229	\$ 7,621,781 410,158	\$ 7,690,410 862,681
Nonoperating revenues Payments to suppliers Payments to employees	(9,536,796) (3,477,842)	(916) (6,833,794) (3,282,966)	(7,673,183) (3,101,192)	(7,512,540) (3,195,234)	(6,644,569) (3,085,345)	(6,883,344) (2,930,465)	(6,473,304) (2,736,915)	(5,925,568) (2,597,897)	(6,008,290) (3,006,291)	(5,221,459) (2,930,980)
Net cash provided by (used) by operating activities	4,282,379	7,014,933	6,143,983	7,157,948	3,294,380	2,732,927	5,408,390	2,348,571	(982,642)	400,652
Cash flows from noncapital financing activities Transfers to other funds Increases (decreases) in due to other funds	114,986	(114,986)	ž.	-	- -	-	(1,491,483)	(63,744) 1,491,483	(2,002) (400,000)	400,000
Net cash provided (used) by noncapital financing activities	114,986	(114,986)		TE	_	받	(1,491,483)	1,427,739	(402,002)	400,000
Cash flows from capital and related financing activities										
Contributed capital Passenger facility charges Proceeds from line of credit advances	11,751,997 3,789,768	4,204,540 3,429,330	2,989,064 2,590,439	965,454 2,558,826	2,480,066 2,292,019	4,862,841 2,029,924 1,419,521	15,728,130 2,095,144 7,643,404	7,761,030 1,579,302 3,856,038	7,242,393 1,539,250 24,683,586	3,631,174 1,670,202 10,649,320
Proceeds from sale of revenue bonds Proceeds from sale of general fixed assets	-	72,310,000 700,000	-	26,420,000	1. 2.	1,419,321		35,000,000	24,005,500	
Acquisition and construction of capital assets Nonoperating accounts payable:	(65,132,202)	(25,447,344)	(22,039,350)	(8,448,140)	(4,903,638)	(8,768,559)	(23,047,588)	(13,064,083)	(20,324,395)	(28,303,128)
Beginning of year End of year	(1,170,192) 4,005,710	(508,528) 7,774,167	(3,053,621) 508,528	(148,377) 3,053,621	(951,223) 148,377	(2,413,629) 951,223	(3,492,359) 2,413,629	(602,675) 3,492,359 (761,515)	(3,728,270) 602,675 (29,318)	(192,961) 3,728,270
Acquisition of other noncurrent assets Principal paid on bond maturities Principal paid on note payable, line-of-credit Interest paid on debt	(1,402,738) (845,000) (2,642,834)	(1,889,314) (962,332) (3,715,000) (2,701,644)	(932,323) (2,540,000) (1,625,410)	(1,238,630) (902,323) (1,990,000) (1,950,130)	(872,323) (1,017,330) (1,886,603)	(847,323) (1,500,000) (1,824,445)	(159,803) (2,733,000) (1,632,265)	(169,257) (33,911,539) (1,425,702)	(169,347) (662,349) 517,890	(169,435) (1,575,064) (156,288)
Net cash provided (used) by capital and related financing activities	(51,645,491)	53,193,875	(24,102,673)	18,320,301	(4,710,655)	(6,090,447)	(3,184,708)	1,753,958	9,672,115	(10,717,910)

Cash flows from investing activities Purchase of investments	=		1972	-		(14,868,762)	(1,747,530)	(3,412,684)	(4,355,136)	ĺ	(10,064,814)	1	(10,992,213)	(1,140,455)
Proceeds from sale and maturity of investments Interest income	- 157,599		- 71,847	13,250,017 494,618		1,667,770 542,806	 5,327,434 540,714	 4,745,013 429,412	90,215 227,651		12,976,748 96,767		7,438,893 6,032	7,235,868 214,381
Net cash used by investing activities	157,599		71,847	13,744,635	)	(12,658,186)	4,120,618	1,761,741	(4,037,270)		3,008,701		(3,547,288)	6,309,794
Net increase (decrease) in cash and cash equivalents	(47,090,527)	(	50,165,669	(4,214,055)		12,820,063	2,704,343	(1,595,779)	(3,305,071)		8,538,969		4,740,183	(3,607,464)
Cash and cash equivalents, beginning of year	79,894,539		19,728,870	23,942,925		11,122,862	8,418,519	10,014,298	13,319,369		4,780,400		40,217	3,647,681
Cash and cash equivalents, end of year	\$ 32,804,012	\$ '	79,894,539	\$ 19,728,870	\$	23,942,925	\$ 11,122,862	\$ 8,418,519	\$ 10,014,298	\$	13,319,369	\$	4,780,400	\$ 40,217
Reconciliation of operating income to net cash provided (used) by operating activities:  Operating income (loss)  Adjustments to reconcile operating income (loss) to net cash provided by	\$ (1,624,832)	\$	(1,198,044)	\$ (2,373,331)	\$	(2,373,304)	\$ (3,605,150)	\$ (5,614,056)	\$ (2,513,702)	\$	(2,844,669)	\$	(3,790,412)	\$ (3,838,954)
operating activities: Depreciation and amortization Nonoperating revenues Nonoperating expenses	8,677,856 - -		8,343,574 - (916)	8,118,477 6,333		7,910,637 12,217	7,641,896 18,325	7,539,143 16,356	6,417,147 277,602		5,101,761 2,289,229		4,289,559 410,158	3,568,752 862,681
Remaining basis of asset disposals Change in operating assets and liabilities:	5,116		6,516	=		=	8	6,155	15,826		128,304		5,787	-
Accounts receivable Inventories Due from other governments Accounts payable	(20,722) (106,815) - (2,880,749)		(136,461) 16,944 - 159,128	(262,430) (162,296) 1,019,778 (102,681)		(445,744) (18,849) 1,924,659 (82,646)	(259,367) (12,819) (491,100) 123,095	194,084 (19,005) 522,515 100,965	(67,969) (40,642) 1,361,019 (27,525)		172,038 (15,135) (2,733,905) 7,213		(483,107) (24,629) (1,186,139) 14,350	552,029 (6,526) (942,161) 53,976
Other liabilities and accrued expenses Self-insurance	228,850 3,675		(172,184) (3,624)	28,275 (128,142)		154,572 76,406	(122,169) 1,669	(9,760) (3,470)	(6,924) (6,442)		228,975 14,760 5,193,240		(215,491) (2,718) 2,807,770	99,181 51,674 4,239,606
Total adjustments	 5,907,211		8,212,977	 8,517,314		9,531,252	6,899,530	 8,346,983	 7,922,092		5,193,240		2,007,770	4,239,000
Net cash provided (used) by operating activities	\$ 4,282,379	\$	7,014,933	\$ 6,143,983	\$	7,157,948	\$ 3,294,380	\$ 2,732,927	\$ 5,408,390	\$	2,348,571	\$	(982,642)	\$ 400,652
Noncash investing, capital, and financing activities: Disposal of capital assets Accumulated depreciation on capital asset dispositions	59,582 54,466		173,642 167,127	25,199 25,199		2,464,549 2,464,549	-	193,227 187,072	73,971 58,147		1,180,842 1,052,538		586,143 580,356	

### Revenue Rates Last Ten Fiscal Years

					Fis	scal Year				
	2011	2010	2009	2008	2007	2006	2005	2004	2003	2002
Landing fee (per 1,000 lbs MGLW)	\$2.15	\$2.35	\$2.13	\$2.42	\$2.08	\$1.95	\$1.98	\$1.89	\$1.63	\$1.95
Landing fee surcharge (per 1,000 lbs MGLW) (for non-signatory carriers only)	\$0.54	\$0.59	\$0.53	\$0.61	\$0.52	\$0.487	\$0.495	\$0.472	\$0.407	\$0.487
Apron fees (per sq. foot)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Annual terminal rental rates (per sq. foot)										
- Exclusive use	\$34.85	\$35.82	\$36.48	\$36.15	\$28.83	\$26.18	\$32.86	\$35.53	\$34.58	\$27.68
- Common use	\$47.26	\$47.80	\$48.16	\$46.84	\$38.74	\$35.61	\$42.89	\$46.32	\$44.93	\$36.77
- Public / concessions use	\$47.25	\$47.80	\$48.17	\$46.90	\$38.74	\$35.30	\$42.86	\$43.85	\$44.93	\$36.77
Terminal renovations surcharge (per enplanement)										
- PFC (Passenger Facility Charge)	\$4.50	\$4.50	\$4.50	* \$3.00	\$3.00	\$3.00	\$3.00	\$3.00	\$3.00	\$3.00
Annual loading bridge rental (per bridge)	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a

<sup>\* \$4.50</sup> PFC became effective March 1, 2009

# Ratios of Outstanding Debt, Debt Service, and Debt Limits Last Ten Fiscal Years

A CONTRACTOR OF THE CONTRACTOR										Fiscal Y	(ear									
	View of the second	2011	_	2010		2009		2008		2007	S1	2006		2005		2004		2003		2002
Outstanding Debt per Enplaned Passenger																				
Outstanding debt by type:															8		022		1221	
Revenue bonds	\$	128,675,000	\$	130,000,000	\$	58,495,000	\$	59,270,000	\$	33,595,000	\$	34,310,000	\$	35,000,000	\$	35,000,000	\$		\$	
General obligation bonds				77,738		235,070		392,393	1500	549,716	-	707,039	no IV	839,362	10046	1,024,165		1,193,422	-	1,362,769
Total outstanding debt	\$	128,675,000	\$	130,077,738	\$	58,730,070	\$	59,662,393	\$	34,144,716	\$	35,017,039	\$	35,839,362	\$	36,024,165	\$	1,193,422	\$	1,362,769
Outstanding debt per enplaned passenger	\$	151.55	\$	147.69	\$	68.17	\$	68.61	\$	43.71	\$	51.54	\$	48.14	\$	56.40	\$	1.91	\$	2.23
Debt Service												Ī.								
Principal	\$	1,402,738	\$	962,332	\$	932,323	\$	902,323	\$	872,323	\$	822,323	\$	184,803	\$	169,257	\$	169,347	\$	169,435
Interest		5,100,563		2,674,714		2,753,110		1,545,993		1,553,212		1,589,636		1,627,871		1,599,593		83,823		94,761
Total debt service	\$	6,503,301	\$	3,637,046	\$	3,685,433	\$	2,448,316	\$	2,425,535	\$	2,411,959	\$	1,812,674	\$	1,768,850	\$	253,170	\$	264,196
Ratio of debt service to total expenses		28.56%		16.69%		17.80%		11.82%		12.61%		12.53%		10.54%		11.35%		1.92%		2.19%
Net debt service per enplaned passenger	\$	7.66	\$	4.13	\$	4.28	\$	2.82	\$	3.10	\$	3.55	\$	2.43	\$	2.77	\$	0.40	\$	0.43
Debt Limit Information (in thousands)																				
Assessed value per State (in thousands)	\$	7,909,900	\$	8,196,900	\$	8,283,450	\$	8,289,850	\$	7,653,400	\$	7,039,000	\$	6,289,900	\$	5,501,100	\$	4,944,650	\$	4,305,150
Debt limit - 3% of assessed value (in thousands)	\$	237,297	\$	245,907	\$	248,504	\$	248,696	\$	229,602	\$	211,170	\$	188,697	\$	165,033	\$	148,340	\$	129,155
Debt applicable to the limit (in thousands)	Ψ	-	Ψ	78	Ψ	235	•	392		550		707		839	1000	1,024	1,000000	1,193		1,363
Debt margin (in thousands)	\$	237,297	\$	245,829	s	248,268	\$	248,303	\$	229,052	S	210,463	\$	187,858	\$	164,009	\$	147,146	\$	127,792
Debt margin (in diousands)	Ψ	251,251	Ψ	213,027	•	210,200	*	2.0,000	-		7.	77.0.7.65.7.7	5.70	10 FO \$5.5 A	207	70		82		
Debt margin as a percentage of debt limit		100.00%		99.97%		99.91%		99.84%		99.76%		99.67%		99.56%		99.38%		99.20%		98.949
Debt limit per enplaned passenger	\$	279.48	\$	279.20	\$	288.43	\$	285.98	\$	293.92	\$	310.79	\$	253.45	\$	258.40	\$	236.80	\$	211.73

See Schedule 2 for enplanement data.

# Pledged Revenue Coverage

Last Eight Fiscal Years

92			Fi	scal '	Year - Budge	t Ba	sis						
	2011	7/2 7 <b>9</b>	2010		2009	_	2008		2007		2006	2005	2004
Net Revenues													
Total Revenues	\$ 17,343,193	\$	17,269,070	\$	16,479,552	\$	16,502,828	\$	14,311,388	\$	12,173,354	\$ 13,260,537	\$ 11,306,382
Maintenance and operating expenses (1)	10,290,170		10,123,540		10,258,721		10,492,597		9,963,611		9,027,239	8,836,384	8,269,138
Net revenues	7,053,023		7,145,530		6,220,831		6,010,231		4,347,777		3,146,115	4,424,153	3,037,244
Less: Debt service	4,044,274		3,643,981		2,419,060		2,479,814		2,455,535		2,453,325	2,480,441	989,160
Capital outlay	 749,336		951,017		249,202		1,222,442		584,133		237,492	 372,767	 383,196
Net remaining revenues	\$ 2,259,413	\$	2,550,532	\$	3,552,569	\$	2,307,975	\$	1,308,109	\$	455,298	\$ 1,570,945	\$ 1,664,888
Debt Service - Revenue Bond													
Principal	1,325,000		835,000		805,000		775,000		745,000		715,000	690,000	-
Interest	4,469,110		2,808,981		2,731,836		1,515,404		1,510,311		1,538,625	1,565,949	1,526,800
Less: Pledged Passenger Facilities Charges	(1,630,006)												
Total Debt Service	\$ 4,164,104	\$	3,643,981	\$	3,536,836	\$	2,290,404	\$	2,255,311	\$	2,253,625	\$ 2,255,949	\$ 1,526,800
Debt Service Coverage Ratio Calculation													
Net revenues	\$ 7,053,023	\$	7,145,530	\$	6,220,831	\$	6,010,231	\$	4,347,777	\$	3,146,115	\$ 4,424,153	\$ 3,037,244
Debt service	\$ 4,164,104	\$	3,643,981	\$	3,536,836	\$		\$	2,255,311	\$	2,253,625	\$ 2,255,949	\$ 1,526,800
Debt service coverage ratio	1.69		1.96		1.76		2.62	3340	1.93	2.799-2	1.40	1.96	1.99

#### Notes:

<sup>(1)</sup> Excludes debt service expenditures and current years' budget basis encumbrances. Includes current year's payments of prior years' encumbrances.

# PORTLAND INTERNATIONAL JETPORT Population in the Air Trade Area Last Ten Calendar Years

										N-	Percenta	ge Change
											2008-	2009-
	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2009	<u>2010</u>
PRIMARY TRADE AREA												
State of Maine												
Androscoggin County	104,149	104,876	105,792	106,432	106,666	107,031	106,815	106,877	106,539	106,320	-0.32%	-0.21%
Cumberland County	268,016	269,824	271,999	273,450	274,241	274,520	275,374	276,047	278,559	276,529	0.91%	-0.73%
Kennebec County	117,980	118,463	119,201	119,802	120,244	120,594	120,839	120,959	121,090	120,950	0.11%	-0.12%
Knox County	39,970	40,447	40,663	40,865	40,994	40,862	40,781	40,686	40,801	40,556	0.28%	-0.60%
Lincoln County	33,999	34,264	34,538	34,850	34,904	34,806	34,800	34,628	34,576	34,379	-0.15%	-0.57%
Oxford County	55,012	55,493	55,625	55,985	56,237	56,486	56,734	56,741	56,244	55,881	-0.88%	-0.65%
Sagadahoc County	<u>35,505</u>	35,821	36,707	36,621	36,361	36,457	36,387	36,332	36,391	36,034	0.16%	-0.98%
PRIMARY TRADE AREA	654,631	659,188	664,525	668,005	669,647	670,756	671,730	672,270	674,200	670,649	0.29%	-0.53%
SECONDARY TRADE AREA												
State of Maine												
Aroostook County	72,862	72,768	72,623	72,518	72,359	72,122	72,047	71,676	71,488	70,981	-0.26%	-0.71%
Franklin County	29,543	29,825	29,728	29,703	29,708	29,886	29,927	29,857	29,735	29,650	-0.41%	-0.29%
Hancock County	51,922	52,066	52,682	53,126	53,113	53,234	53,278	53,137	53,447	53,269	0.58%	-0.33%
Penobscot County	145,602	146,277	147,152	146,687	147,047	148,082	148,784	148,651	149,419	148,761	0.52%	-0.44%
Piscataquis County	17,138	17,143	17,219	17,247	17,300	17,212	17,180	16,961	16,795	16,874	-0.98%	0.47%
Somerset County	50,781	50,803	50,970	50,857	50,988	51,496	51,658	51,377	50,947	50,900	-0.84%	-0.09%
Waldo County	37,023	37,537	37,842	38,036	38,174	38,471	38,511	38,342	38,287	38,359	-0.14%	0.19%
Washington County	33,434	33,207	33,180	33,148	32,875	32,778	32,751	32,499	32,107	31,932	-1.21%	-0.55%
York County	<u>191,936</u>	195,373	197,520	199,565	201,011	200,873	201,341	201,686	201,876	201,564	0.09%	-0.15%
SECONDARY TRADE AREA	630,241	634,999	638,916	640,887	642,575	644,154	645,477	644,186	644,101	642,290	-0.01%	-0.28%
TOTAL PRIMARY AND												
SECONDARY TRADE AREA												
POPULATION	1,284,872	1,294,187	1,303,441	1,308,892	1,312,222	1,314,910	1,317,207	1,316,456	1,318,301	1,312,939	0.14%	-0.41%
State of Maine	1,284,872	1,294,187	1,303,441	1,308,892	1,312,222	1,314,910	1,317,207	1,316,456	1,318,301	1,312,939	0.14%	-0.41%
United States	285,112,030	287,888,021	290,447,644	293,191,511	295,895,897	298,754,819	301,621,157	304,059,724	307,006,550	309,050,816	0.97%	0.67%

Source: U.S. Census Bureau

# PORTLAND INTERNATIONAL JETPORT Principal Employers in the Primary Trade Area As of December, 2010

			Percentage of Total	
<b>Employer</b>	<b>County</b>	Amount (1)	<b>Employment</b>	Product or Service
Maine, State of	Kennebec, etc.	5,000 - 9,999	na	State Government
Children's Miracle Network	Cumberland	5,000 - 9,999	na	Charitable Institution
Maine Medical Center	Cumberland	5,000 - 9,999	na	Hospital
Anthem Blue Cross Blue Shield	Cumberland	1,000 - 4,999	na	Insurance
Central Maine Medical Center	Androscoggin	1,000 - 4,999	na	Hospital
Goodwill Industries	Cumberland	1,000 - 4,999	na	Individual & Family Social Services
Hannaford	Cumberland	1,000 - 4,999	na	Retail Food & Drugs
Honeywell	Cumberland	1,000 - 4,999	na	Relay & Industrial Control Manufacturer
Idexx Laboratories, Inc.	Cumberland	1,000 - 4,999	na	Wholesale Veterinary Supplies
Maine General Medical Center	Kennebec	1,000 - 4,999	na	Hospital
Maine General Hospital - Seton	Kennebec	1,000 - 4,999	na	Hospital
Sisters of Charity Health Systems	Androscoggin	1,000 - 4,999	na	Health Maintenance
T.D. Banknorth	Cumberland	1,000 - 4,999	na	Commercial Banking
Unum	Cumberland	1,000 - 4,999	na	Insurance
U.S. Post Office	Cumberland	1,000 - 4,999	na	Post Office
Barber Foods	Cumberland	500 - 999	na	Food Service
Blethen Maine Newspapers	Cumberland	500 - 999	na	Newspaper Publishers
Bowdoin College	Cumberland	500 - 999	na	College
Colby College	Kennebec	500 - 999	na	College
Dingley Press	Androscoggin	500 - 999	na	Printers
Fairchild Semiconductor	Cumberland	500 - 999	na	Semiconductor Manufacturers
Family Medicine Institute	Kennebec	500 - 999	na	Physicians & Surgeons
Fryeburg Fair Assoc.	Oxford	500 - 999	na	Exposition Trade Shows & Fairs
Huhtamaki Packaging	Kennebec	500 - 999	na	Paper Manufacturer
Lepage Bakeries, Inc.	Androscoggin	500 - 999	na	Bakers - Wholesale
Liberty Mutual	Androscoggin	500 - 999	na	Insurance
Mid Coast Hospital	Cumberland	500 - 999	na	Hospital
Miles Memorial Hospital	Lincoln	500 - 999	na	Hospital
National Semiconductor	Cumberland	500 - 999	na	Semiconductor Manufacturers
Pionite Decorative Surfaces	Androscoggin	500 - 999	na	Plastics & High-Pressure Laminates
Portland International Jetport	Cumberland	500 - 999	na	Airport
Proctor & Gamble Tambrands	Androscoggin	500 - 999	na	Sanitary Paper Products
Radiology Specialists of Maine	Cumberland	500 - 999 500 - 999	na	Physicians & Surgeons School
Spurwink Services	Cumberland Kennebec	500 - 999 500 - 999	na na	Hospital
US Veterans Hospital Wal-Mart Supercenter	Androscoggin	500 - 999 500 - 999	na na	Department Store
Wright Express	Cumberland	500 - 999	na	Information Management
Xpedite Technologies	Kennebec	500 - 999	na	Computer Software
Apodito recimologica	1 control co	200 222	3EANS	474 477 5 10 1 4 4 5 5 5 7 10 5 7 10 5 7 10 5 7 10 5 10 5

<sup>(1)</sup> NOTE: Exact numbers not available. Employment statistic numbers given in group figures. Source: Maine Department of Labor, Labor Market Analysis

# Registered Full-Time Undergraduates at Colleges and Universities in the Primary Trade Area As of December, 2010

<u>Name</u>	County	Registered <u>Students</u>	<u>Status</u>
Andover College	Cumberland	502	Private
Bates College	Androscoggin	1,744	Private
Bowdoin College	Cumberland	1,734	Private
Central Maine Community College	Androscoggin	2,720	Public
Central Maine Medical Center School of Nursing	Androscoggin	114	Private
Colby College	Kennebec	1,865	Private
Maine College of Art	Cumberland	318	Private
Saint Joseph's College	Cumberland	1,050	Private
Southern Maine Community College	Cumberland	4,785	Public
Thomas College	Kennebec	957	Private
University of Maine Augusta	Kennebec	5,257	Public
University of New England	Cumberland, York	3,379	Public
University of Southern Maine	Cumberland	10,478	Public

Source: Infoplease / Maine Colleges & Universities

# PORTLAND INTERNATIONAL JETPORT Jetport Employees Last Ten Fiscal Years

# Full-time-Equivalent Employees as

					of Fiscal	Year-End				
_	2011	2010	2009	2008	2007	2006	2005	2004	2003	2002
Administration	9	9	9	9	11	12	12	13	13	37
Airfield	17	17	17	17	17	17	17	17	17	0
Security / Comm. Center	10	10	9	9	8	6	6	0	0	0
Terminal	10	10	10	9	9	9	9	9	8	0
Total Employees	46	46	45	44	45	44	44	39	<u>38</u>	<u>37</u>

#### NOTES:

- 1. Control Tower not staffed by Jetport personnel.
- 2. Loading bridges not staffed by Jetport personnel.
- 3. Janitorial services are contracted out to a private operator.
- 4. Parking management services are contracted out to a private operator.
- 5. Police Officers and ARFF employees are provided by City of Portland's Police and Fire Departments, and costs are reimbursed by the Jetport
- 6. Vehicles and equipment are the responsibility of Airfield employees; some work is contracted out to a private operator.

# PORTLAND INTERNATIONAL JETPORT Schedule of Enplanement Data Last Ten Fiscal Years

				Dust I Chi I iscu	i i cais					
AIRLINE	<u>2011</u>	<u>2010</u>	2009	2008	2007	2006	2005	2004	2003	2002
Air Canada	6,463	1,004		1-	-		<del>-</del> 81	-	4. <del>1.</del>	-
Air Nova	-	1 <del>4</del> 11	(#1		-	-	-	-	200	959
AirTran	99,466	110,154	96,618	102,187	6,453		(4)	(#/	.0 <del>≡</del> 0	-
Air Wisconsin	70,642	82,891	105,870	97,891	76,042	51,964	42,537	2,068	:: <u>4</u>	-
Allegheny	-	4 <u>74</u> 0	(7)	1. <del>4</del> )	8	-	-			9,118
American Eagle		1.00	250	1000	=		26,005	40,951	58,465	66,430
Atlantic Southeast Airlines	25,779	18,103	40,638	63,687	56,717	62,608	7,394		7	=
Atlantic Coast		1400 A	1=1	(4)	-	-	5,922	95,861	89,945	60,151
Atlantic Coast Delta	-	140	((2.40)	_		-	141	10,643	21,518	28,660
Chautauqua	14,925	611	11,024	39,448	77,921	45,973	19,645	23,341	2	<u> </u>
Colgan	73,130	74,304	69,913	9,100	-	=	16,731	22,932	21,344	19,158
Comair	19,849	40,626	26,354	54,748	58,324	76,968	65,100	46,266	27,644	3,858
Commute Air	15,015	10,020	20,23 .	J 1,7	-	1,182	7,349	9,341	8,378	6,543
Compass Air	2,713	2,538	_		2	1,102	,,5,,5	7,5 11	0,5.0	-
Continental	2,713	2,330	-	2	2	-	_	3,598	992	_
Continental Express	8,676	12,813	13,465	66,843	65,101	58,385	52,701	48,800	51,340	54,381
	75,435	27,881	12,850	00,043	5,031	29,550	150,515	147,834	146,516	128,055
Delta	822	27,001	12,030	_	5,051	29,550	150,515	147,054	140,510	120,033
ExpressJet	822		20.722	-	21,814	-		100		-
Freedom Air			38,732	26.270		19,407		N-0		-
Go Jet	38,253	79,389	73,916	86,879	87,611		- CE C10	1 160	-	-
Independence Air	-	-	-		-	39,917	65,640	1,169	<b>三</b>	*
JetBlue	116,839	135,571	143,235	147,971	135,836	14,294		-	0.000	6.705
Mesa	55,855	36,955	56,461	51,660	59,593	93,883	33,052	21,935	9,209	6,785
Mesaba	94	3,149	49,089	23,583		14,631	6,471		1 0 60	-
Midway	<b>17</b>	15	(100)					11,315	1,962	10.710
Northwest	(=)	(E)	65	14,678	33,602	36,610	60,923	66,887	49,931	43,748
Piedmont	10,126	1,848	1,975	# 100 mm to 100	6,502	2,820	2,050	○ <del>=</del> 5	5	( <del>5</del> .0)
Pinnacle	59,875	73,998	8,502	15,717	19,336	19,627	18,054			=1
PSA Express	904	2,253	1,776	20 A CONTRACTOR	1,539	41,629	45,340	7,657	15,257	5,347
Republic Airlines	126,088	146,453	110,536	94,325	69,763	15,832		=	≅	##X
Shuttle America	721	3 <b>-</b>	-	-	1=0	(#)	:=0	=		
Skywest Airlines	9 <b>4</b> 8	3 <b>9</b> 3	=	-	-2	3,084	(#)	=	=	
Starlink Aviation	-	945	551	2	-	(4)	243	-	=	
Trans State Airlines		2,126		909		14,646	50,402	7,546	=	-
TWA	) <del>_</del> /	30 <del>11</del> 0	=	-	170	(27)	-	員	-	45
Twin Cities Air Service	717	246	-	-	150	( <del>=</del> )	2 <del>5</del>	=	17	-
U.S. Airways	41,704	26,882	-	-	-	36,448	68,682	70,530	123,925	154,541
United	-	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	2	-	<b>1</b>	048	() <b>=</b> (	=	-	22,274
United Express					-		12		-	-
Subtotal	849,076	880,740	861,570	869,626	781,185	679,458	744,513	638,674	626,426	610,008
Charters	911	971	905	1,023	985	992	1,543	2,006	1,409	2,321
Local total (a)	849,987	881,711	862,475	870,649	782,170	680,450	746,056	640,680	627,835	612,329
Total for United States (000)'s	(b)	711,264	695,912	734,154	763,480	736,870	735,745	705,424	651,729	643,777
Local Market Share of US total	*	0.124%	0.124%	0.119%	0.102%	0.092%	0.101%	0.091%	0.096%	0.095%

<sup>(</sup>a) Source - Jetport's fiscal year enplanement data.
(b) Source - Federal Aviation Administration calendar year enplanement data.

# PORTLAND INTERNATIONAL JETPORT Takeoff and Landing Operations Summary Last Ten Fiscal Years

2											Average
	2011	2010	2009	2008	2007	2006	2005	2004	2003	2002	Annual Change
Majors / Nationals	3,517	3,311	3,152	2,960	2,056	1,481	3,052	2,799	3,560	4,868	-0.47%
Regionals / Commuters	11,345	11,861	13,155	13,194	13,924	13,861	15,556	14,043	13,206	13,855	-1.86%
Cargo	1,850	1,733	1,946	2,422	2,576	2,522	2,213	2,187	2,231	2,125	0.06%
Total	16,712	16,905	18,253	18,576	18,556	17,864	20,821	19,029	18,997	20,848	-3.31%

Note: General Aviation operations not documented by Jetport.

# Takeoff and Landing Operations by Airline or Cargo Carrier Last Ten Fiscal Years

					Fiscal Y	'ear				
Passenger Airlines	2011	2010	2009	2008	2007	2006	2005	2004	2003	2002
Air Canada	670	87	=	10	=	2	20	-	5 <del>-</del> 5	() <del>=</del> (
Air Nova		(#)		$\pi$	n	=	8	•	12	151
AirTran	1,082	1,200	1,057	1,159	76	~			10 <del>,0</del> 00	(*)
American Eagle	læ.	988	=	×	=	=	721	1,526	2,499	3,546
Continental Airlines	-		-	12	¥	<u>~</u>	=	45	15	-
Commutair	540	9 <b>=</b> 0	1900	=	Ψ.	134	903	1,162	1,086	1,223
Colgan/Continental Connection	1,333	1,335	8)	\$1	말	2	=	82	-	-
Continental Express/Express Jet	194	297	532	1,586	1,531	1,518	1,420	1,427	1,443	1,760
Delta	635	221	107	570 E	63	253	1,409	1,455	1,433	1,505
Atlantic Coast Airlines	-	129	-	(±)	×	=	=	379	1,139	2,228
Atlantic Southeast Airlines	58	231	640	995	939	1,121	142	-	1/20	020
Chautauqua	362	13	(±8)	<b>=</b> 7	787	-	*	.0 <b></b> 1	1000	
Comair	406	970	627	1,348	1,368	2,338	2,640	2,085	1,348	160
Compass	50	38	20	-	<b>u</b>	=	#	N=	790	(#I
Freedom Air	-	( <del>-</del> )	1,042	778	913	=	=	ST:	90 <b>7</b> 0	-7.
Mesaba	2	1	-	220	₩.	¥	=	150	50 <del>1</del>	( <del>-</del>
Pinnacle	857	402	46	(#1)	-	=	=	1.5		· ·
Shuttle America	15	677	170	-	ä	2	<u> </u>	12	32	:=
Independence Air	~	(14)	-	(4)	E 100 100 100 100 100 100 100 100 100 10	785	1,937	41	-	0.7
jetBlue	1,415	1,598	1,822	1,628	1,465	37	8	<u>=</u>	~	ω.
Northwest	-	11 <del>2</del> 1	1	173	452	510	404	351	368	775
Comair	17	74		(=)	5	5	8	=	72	
Mesaba	72	42	810	434	12	270	396	357	25	-
Pinnacle	520	1,071	139	373	470	491	1,078	807	511	2
Starlink Aviation	-	158	165	<b>₩</b>	S	12	=	-	:::	( 46
Twin Cities Air Service	192	61	(8)	*	i <del>n</del>	÷	=	=	10 <del>0</del> 0	77
U.S. Airways	385	292	(#)	-	-	681	1,239	948	1,744	2,297
Air Wisconsin	1,887	2,352	2,935	2,741	2,077	1,505	=	n	=	75
Allegheny	-	o <del>≅</del> : "	(7)		8	5	<u>~</u>	2		666
Chautauqua	S=1	8 <b>4</b> 8	394	351	1,492	1,478	571	679	=	7.
Colgan	# <b>=</b>	4 <del>2</del> 5	1,313	19	57.0	8	765	1,696	1,597	1,761
Mesa	17	72	123	264	357	122	782	653	314	199
Midway	-	i <del>-</del>	-	=	(30)	17.0	5	317	61	3
Piedmont	452	80	98	325	294	143	112	-	-	-
PSA Express	16	98	459	-	35	982	1,245	268	795	292
Republic Airlines	2,051	2,304	1,786	1,704	1,236	275	/ <del>-</del>	-	2	-
Trans State Airlines		(4)	(**)	:=:	<del>(</del>	182	27	240	=	=
United Airlines	2 <b>.</b>	,0 <del>177</del> 0	-	-	2	727	~	2	=	291
Air Wisconsin		-	5-8	1 <del>8</del> /	:::::	:#X	1,027	53	π	=
Atlantic Coast Airlines	100	8 <del>7</del> 3	155	17	-	-	352	1,078	9	2
Atlantic Southeast Airlines	556	63	( <b>4</b> )	186	(2)	( <b>*</b> €)	<del>(#</del> (	=	=	=
Express Jet	17	( <del>-</del>	8 <del>7</del> 8	( <del>=</del> )	5 <del>7</del> .10	<del>-</del>	ě.	<u> </u>	<u> </u>	
Go-Jet	706	1,429	1,303	1,637	1,668	483	(8)	-	-	~
Mesa	948	676	892	600	745	1,728	155	8	8	ĕ
Skywest Airlines	79	1923	8 <u>0</u> 0	127	( <u>=</u> )	65	<b>*</b> 2	¥	-	*
Trans State Airlines	-	69	6	28	350	241	1,283	=	=	
United Express	25	-	=	954	0206	120	=:	1,275	2,388	1,867
Charters & Unscheduled Flights	19	10	10	11	12	18	18	21	17	354
Subotal	14,862	15,172	16,307	16,154	15,980	15,360	18,626	16,863	16,783	19,077
					-					
Cargo Carriers										
AIRNOW	-	-	2	282	334	287	287	70	328	55
DHL/Airborne Express	2	_	112	256	258	258	258	258	257	255
Federal Express	308	309	462	530	525	520	520	513	521	517
Mountain Air Cargo	-	-	-	121	121	127	₩8	2	¥	
Wiggins	1,542	1,424	1,370	1,354	1,459	1,439	1,439	1,370	1,064	1,050
Subotal	1,850	1,733	1,946	2,422	2,576	2,504	2,504	2,213	2,170	1,877
Total	16,712	16,905	18,253	18,576	18,556	17,864	21,130	19,076	18,953	20,954

#### PORTLAND INTERNATIONAL JETPORT Airline Landed Weights (in thousands of pounds) Last Ten Fiscal Years

					Fiscal Y	Year				
-	2011	2010	2009	2008	2007	2006	2005	2004	2003	2002
Scheduled Air Carriers		=						<del></del>	**********	-
Air Canada	11,140	1,451	-	~	-		5	5.		5
Air Nova	20040 -0.00 E	9	2	(4)	93 <b>=</b> 0	:(*)	*			1,216
AirTran	116,464	119,392	110,624	66,144	3,952	2	26	₩.	-	G#
American Eagle	7	=	-	170		44	29,406	62,238	101,860	125,337
ATA Airlines	-	-	-		-		1,024	1,317	439	1,771
Continental	2	-			1000	=	-	4,214	1,470	-
Colgan/Continental Connection	82,616	82,708	1207	820	(=)		*	70	iii i <del>ii</del>	-
Commutair	-	-		-	14)	2,224	14,990	19,289	18,028	20,302
Continental Express/Express Jet	8,098	12,437	16,244	67,432	65,303	64,180	59,028	58,820	59,478	71,841
Delta	82,539	28,730	13,910	-	6,489	30,595	179,120	189,150	186,290	195,650
Atlantic Coast Airlines	-	20,700	-	2 <b>4</b> 0	10-0	-	-	12,014	36,106	70,534
Atlantic Southeast Airlines	3,959	16,925	42,856	66,305	62,913	73,367	5,864		-	(#)
Chautauqua	15,701	4,778	-	-	32,883	-	-	2	27	100
Comair	21,419	46,515	29,602	63,396	69,876	114,986	133,492	97,995	63,356	7,700
			29,002	05,590	-	114,200	133,422	-	-	-
Compass	3,748	2,850	15 556	24 274	33,083	-			1000	1000
Freedom Air	-		45,556	34,274	-	-	_			1001
Mesaba	94	75	2.456	-	-	-	-	-	220	120
Pinnacle	41,010	30,190	3,456		( <del></del>				260	800 SSS
Shuttle Air	1,104	-			- 3	-	05.000	1 027	-	
Independence Air	201 1900 - 101	20	-	-	-	58,865	95,868	1,927		1992
JetBlue	149,789	174,668	188,370	175,799	94,561	11,234	-	-	-	11=11
Midway		6 <del>5</del> 16	7.	-	€	2	2 2 2	14,899	2,867	-
Northwest	(=)		99	17,375	45,029	50,893	40,612	34,729	36,337	72,994
Comair	799	-	300	( <del>*</del>	=		<del></del>		170	
Mesaba	(29)	3,154	58,302	31,301	#:	22,950	33,490	25,670	2,125	5 <del></del> 3
Pinnacle	24,440	50,337	6,533	17,531	22,090	23,077	50,666	45,337	24,017	94
Starlink Aviation	<b></b>	1,599	1,781	(3.70)	-	÷	12	100	1일)	020
Twin Cities Air Service	1,306	329		2 <del>7</del> 1	=	=	<b>=</b>	<u>.</u>	-	721
U.S. Airways	53,062	11,024	888	(( <del>-</del> )	*	56,287	101,141	106,459	200,347	263,975
Air Wisconsin	88,689	110,544	137,945	128,827	99,478	70,735	-	\ <del>-</del> 2	7 <b>7</b> 8	
Allegheny	(7.0)	5 <del>7</del> 3		설	=	≅	82	(26)	143	22,578
Chautauqua	(#1)	42,549	16,763	14,935	63,481	63,325	24,294	28,891	140	31 <u>43</u> 2
Colgan	·	· ·	81,406	1,178	=	=	22,137	44,770	39,678	41,141
Mesa	1,250	920	9,041	19,404	26,239	6,365	34,610	29,544	13,345	8,458
Piedmont	15,330	2,678	3,363	11,140	10,042	4,792	3,804	:=c	 ( <del>⊕</del> )	
PSA Express	912	4,062	2,135	=	1,645	49,954	61,164	10,474	23,187	8,517
Republic	152,188	171,621	132,486	125,086	89,278	19,886	15.	9	624	5 <del>2</del> 3
Trans State Airlines	.02,100	,	-		-	7,744	1,149	9,992	( <del></del>	(4)
United	-	4	3 <u>2</u> 3	2	=	A	:0 : <del>=</del> ::	.s :=s	-	36,926
Air Wisconsin	_	<b>13</b>	-	重	<b>9</b>	=:	48,422	2,491	-	
Atlantic Coast	(T)	9440 11=1		_	2	<b>2</b>	6,674	119,377	112,236	87,677
Atlantic Coast Atlantic Southeast Airlines	26,132	2,961	1071				-			2004 (CA)
	744	2,901			_	2020			1000 10 <del>0</del> 0	U=1
Express Jet	47,302	95,743	87,301	109,679	106,059	32,361	7-Y	1018	1960	-
Go-Jet	20 10 10 1 K 1 1 1 1 1 1 1 1 1 1 1 1 1 1	10-049-440-1010	A 1000 PA 1000	39,400	43,306	110,648	10,285			
Mesa	63,516	43,211	57,403			4,335	-	1656		82
Skywest	1-2	-		1 101	泰		54,591	· <del>-</del> ·		V80
Trans State Airlines		2,936	255	1,191	1 202	10,254		824	4,265	3,635
Charters & Unscheduled Flights	1,891	1,133	1,030	1,176	1,283	2,085	1,917			
Subtotal	1,015,242	1,064,600	1,046,461	991,572	876,990	891,186	1,013,748	920,421	925,431	1,040,346
Cargo Carriers										
AIRNOW	5 <del>7</del> .0	-	85	3,558	4,115	3,365	671	2,890	468	980
Airborne Express		59,352	11,423	26,099	25,997	25,873	25,729	25,703	25,560	25,128
Federal Express	57,162	14,285	77,552	89,593	102,810	100,193	92,782	83,808	83,513	82,323
Mountain Air Cargo	-	- 1,203		-	,-	-	17	===	87	
Reliant	=	120	-	122	=	-	*)	-	<del>(1</del> )	2,186
Wiggins	14,156		12,516	12,327	13,274	12,992	12,307	9,044	8,932	8,765
	71,318	73,637	101,576	131,577	146,196	142,423	131,506	121,445	118,473	118,402
Subotal		•			3. 3.8	17000000 5400	27 - 38 SANSES 2006 CA	de sous contratamente		
Total	1,086,560	1,138,237	1,148,037	1,123,149	1,023,186	1,033,609	1,145,254	1,041,866	1,043,904	1,158,748

# PORTLAND INTERNATIONAL JETPORT Primary Origin and Destination Passenger Markets Calendar Years 2010 & 2009

CY 2010 CY 2009

	C1 2010				C1 2007			
		Trip	Total O & D			Trip	Total O & D	
Rank	<u>Market</u>	Length (1)	<u>Passengers</u>	Rank	<u>Market</u>	Length (1)	<u>Passengers</u>	
1	New York	SH	179,420	1	New York	SH	183,660	
2	Orlando	MH	121,550	2	Orlando	MH	129,460	
3	Baltimore	SH	100,420	3	Baltimore	SH	108,300	
4	Washington	SH	74,920	4	Washington	SH	77,610	
5	Atlanta	MH	68,830	5	Atlanta	MH	64,100	
6	Tampa	MH	52,890	6	Tampa	MH	55,360	
7	Philadelphia	SH	51,790	7	Philadelphia	SH	54,480	
8	Charlotte	MH	44,920	8	Chicago	MH	50,240	
9	Chicago	MH	40,280	9	Charlotte	MH	43,220	
10	Fort Lauderdale	MH	30,920	10	Fort Lauderdale	MH	33,800	
11	San Francisco	LH	30,570	11	Denver	LH	33,250	
12	Los Angeles	LH	29,160	12	Fort Myers	MH	30,430	
13	Fort Myers	MH	29,090	13	San Francisco	LH	27,270	
14	Denver	LH	26,690	14	Los Angeles	LH	26,690	
15	Las Vegas	LH	24,430	15	Raleigh / Durham	MH	25,700	
16	Jacksonville	MH	23,710	16	Jacksonville	MH	25,050	
17	Phoenix	LH	23,260	17	Seattle / Tacoma	LH	24,350	
18	Seattle / Tacoma	LH	21,980	18	Las Vegas	LH	23,090	
19	Dallas / Fort Worth	LH	21,520	19	San Diego	LH	21,810	
20	Raleigh / Durham	MH	20,840	20	West Palm Beach	MH	21,670	
21	West Palm Beach	MH	20,740	21	Phoenix	LH	21,330	
22	Houston	LH	19,500	22	Houston	LH	20,370	
23	Minneapolis	MH	19,450	23	Pittsburg	МН	19,300	
24	San Diego	LH	19,410	24	Dallas / Fort Worth	LH	19,050	
25	Detroit	MH	17,680	25	Minneapolis	MH	18,170	

### Notes:

<sup>(1)</sup> SH = Short Haul = 0 to 600 miles MH = Medium Haul = 601 to 1,800 miles LH = Long Haul = over 1,800 miles

# PORTLAND INTERNATIONAL JETPORT Capital Asset Information

As of June 30, 2011

	As of June 30, 2011						
Location:	3 miles west of downtown Portl	3 miles west of downtown Portland, Maine.					
Area:	840 acres	840 acres					
Elevation	74 ft.						
Airport Code:	PWM	PWM					
Runways:	11/29 18/36	7,200 ft. x 150 ft. CAT III ILS / GPS / LAHSO 5,001 ft. x 150 ft. GPS / LAHSO					
Terminal:	Exclusive Use Common Use Public / City Vendor Space Mechanical	30,132.6 sq. ft. 42,858.6 sq. ft. 57,807.9 sq. ft. 11,498.4 sq. ft. 2,867.7 sq. ft. 145,165.2 sq. ft.					
	Number of passenger gates:  Number of loading bridges  Number of Concessionaires in Terminal  - HMS Host (Food & Beverage services)  - Paradies (Newstands / Gift Shops)  Number of Rental Car agencies on Airport  12  9  Number of Concessionaires in Terminal  2  - HMS Host (Food & Beverage services)  - Paradies (Newstands / Gift Shops)  Number of Rental Car agencies on Airport						
	- Avis - Enterprise - Hertz - Vanguard (National / Alamo)	and the following the followin					
Other Buildings:	Maintenance Building Lighting Vault Salt & Sand Shed	34,046 sq. ft. 3,026 sq. ft. 5,625 sq. ft.					
Apron:	Commercial Airlines Cargo Airlines FBO	175,906 sq. ft. 81,000 sq. ft. 541,500 sq. ft.					
Parking:	Spaces Assigned:	Short Term 190 Long Term 2,430 Discount Lot 548 Employee 275 Car Rental Ready Lot 238					

Cargo:

N/A - all buildings are owned by 3rd party developers, who pay ground leases only.

3,681

Total

Tower:

ASR-9 5:45 am - 12:00 am, 7 days/week

International:

Customs / Immigration services available upon request

**Full-Serivce FBOs:** 

Northest Airmotive